

Product readiness for market launch

RECSTATION is prepared using partly certain software and hardware elements of the ABSONIC base product.

See the detailed technical and commercial guides of the ABSONIC product at:

http://www.absonic.co.uk/index.php?x=_EN/factsheet_en

Please find enclosed the detailed technical guide of RECSTATION and its planned optional price list.

Minimal own software development is required for RECSTATION besides the already existing ones due to multi channel selection and encrypted data protection.

If significant funding is available and/or it is required, English speech-to-text and speech regeneration (noise filtering, normalization, echo removal etc.) can also be achieved, the latter of which is a prerequisite for proper quality speech-to-text.

Of course, if there is no demand for anything else, only the transfer of the know-how and you do not require our involvement to any degree, it could also be a feasible arrangement.

Unlimited manufacturing capacity is available within the EU. The software is just a question of data carrier and technology, our infocommunication adapter is ready and awaiting realization

Manufacturing in the USA can also be organized in case you do not want to import from Europe.

The market of the product includes all potentially interested institutional, corporate, SME or private customers who seek to record and process their telecommunication.

We are happy to stay involved in development and manufacturing but marketing, market research, advertising and sales are not among our strengths so we have been unable to enter the international markets. Please find enclosed two market estimations that are also calculation tables and calculations of your choice can be run by adjusting the numbers in the yellow fields.

The anticipated primary markets of the product: the USA, the EU, Africa, the Middle East and South America.

It is important that one or more companies providing support for the product will be required on the different continents, in different regions or countries. To this we can partly contribute by providing training if necessary and also by participating ourselves if required.